

# Cécile AUBERT

## Professor in Economics

Université Bordeaux IV (GRETHA) and Toulouse School of Economics (LERNA)

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## RESEARCH INTERESTS

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**Contracts Theory**  
**Competition Policy and Regulation**  
**Development Micro-Economics, Microfinance**  
**Altruism, Emotions, Motivation, Incentives and Uncertainty**

## PRESENT AND PAST POSITIONS

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Since September 2006 : *Professeur Agrégé*, Université Bordeaux IV,  
*Associate Researcher*, TSE-LERNA, Université Toulouse I.

Sept. 2003 – Sept. 2006: *Maître de Conférence*, Université Paris Dauphine,  
Sept. 2001– Sept. 2003: *Lecturer*, Faculty of Economics, University of Cambridge,  
*Fellow*, Fitzwilliam College, Cambridge, UK.

January – June 2001: *Lecturer*, Economics Dpt., University of California, Berkeley, USA.  
Sept. 2000 – Sept. 2001: *Associate Researcher*, Agricultural and Resource Economics Dpt.,  
University of California, Berkeley, USA.

August – Dec. 2000: Short-term Consultant, the World Bank (Washington, D.C.).  
1998 – 2000: PhD researcher (grant) and T.A., Université Toulouse 1.

Referee for *American Economic Journal: Microeconomics*, *American Economic Review*, *Economic Journal*, *International Journal of Industrial Organization*, *Journal of Development Economics*, *Journal of Industrial Economics*, *Journal of International and Theoretical Economics*, *RAND Journal of Economics*.

## PUBLICATIONS

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AUBERT, Cécile, Elisabeth SADOULET and Alain DE JANVRY (2009) – “Designing Credit Agent Incentives to Prevent Mission Drift in Pro-Poor Microfinance Institutions”, *Journal of Development Economics*, 90: 153–162.

AUBERT, Cécile, Oliver FALCK, and Stephan HEBLICH – “Subsidizing National Champions: An Evolutionary Perspective”, to appear in *Do We Need National or European Champions?*, MIT Press, Cambridge MA.

AUBERT, Cécile – “Privatisation and Regulation of Utilities: Reforms, Competition and Development”, to appear in *Cambridge Essays in Applied Economics*, Cambridge University Press.

AUBERT, Cécile (2007) – “Instruments for Cartel Deterrence and Conflicts of Interests”, *The Political Economy of Antitrust*, Vivek Ghosal and Johan Stennek, eds., North Holland, pp. 123-148.

AUBERT, Cécile, Patrick REY and William KOVACIC (2006) – “The Impact of Leniency and Whistle-blowing Programs on Cartels”, *International Journal of Industrial Organization*, 24: 1241–1266.

AUBERT, Cécile, Philippe BONTEMS and François SALANIE (2006) – “Le Renouvellement Périodique des Contrats de Concession: Le Cas des Services de l'Eau”, *Annals of Public and Cooperative Economics*. 77: 495-520.

AUBERT, Cécile, and Jérôme POUYET (2006)– “Incomplete Regulation, Market Competition and Collusion”, *Review of Economic Design*, 10(2): 113-142.

AUBERT, Cécile (2006) – “Work Incentives and Household Insurance: Sequential Contracting with Altruistic Individuals and Moral Hazard”, *Economics Letters*, 92: 82-88.

AUBERT, Cécile, and Arnaud REYNAUD (2005) – “The Impact of Regulation on Cost Efficiency: An Empirical Analysis of Wisconsin Water Utilities”, *Journal of Productivity Analysis*, 23(3): 383-409.

AUBERT, Cécile, and Thérèse AUBERT-MONPEYSSEN (2005) – *L'Individualisation des Rémunérations : Approches Economiques et Juridiques*, IRES editions, Paris, 157 p.

AUBERT, Cécile, and Jérôme POUYET (2004) – “Competition Policy, Regulation, and the Institutional Design of Industry Supervision”, *Louvain Economic Review*, 70 (2): 153-168.

AUBERT, Cécile, Isabelle DESBARATS, Jean-Pierre JACQUIER and Jean-Michel PLASSARD (2003) – “Normes Sociales d'Entreprises et Régulation Sociale”, in *Mondialisation et Régulation Sociale*, Vol. 1, pp. 77-91, L'Harmattan, Paris.

AUBERT, Cécile, and Jean-Jacques LAFFONT (2002) – “The Design of Industry Regulation”, in *Competition Policy in Regulated Industries*, Paulina Beato and Jean-Jacques Laffont, eds., John Hooper University Press, Washington D.C.

AUBERT, Cécile and Jean-Jacques LAFFONT (2001) – *Multiregulation in Developing Countries*, World Development Report 2002, Background paper, The World Bank, Washington, D.C., 90 p.

### **Papers published in working paper series or conference proceedings**

AUBERT, Cécile – “Anticipatory Feelings may Generate Ambiguity-Averse Preferences”, Proceedings IAREP-SABE 2008.

AUBERT, Cécile – “Adverse Selection when Agents have Fairness Concerns”, Proceedings IAREP-SABE 2008.

AUBERT, Cécile, and Jean-Jacques LAFFONT – “Political Renegotiation of Regulatory Contracts”, Proceedings NAMES 2004, et Game Theory and Information 0506002, EconWPA 2005.

AUBERT, Cécile, Pranab BARDHAN and Jeff DAYTON-JOHNSON – “Handicrafts, Art Films, and Other Cultural Goods: The Case for Subsidy”, Working Paper E04'340, IBER, UC Berkeley.

## EDUCATION

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- Dec. 2002: **Ph. D. in Economics, Toulouse** (advisor: Jean-Jacques LAFFONT)  
“Essays in Contracts Theory : Regulation and Contractual Imperfections, Altruism and Moral Hazard”.
- Distinction: Very Highest Honors, with congratulations, Proposition for dissertation prize.
- Jury: Marcel BOYER, Bernard CAILLAUD, Jean-Jacques LAFFONT, David MARTIMORT, Patrick REY.

## RESEARCH CONTRACTS AND GRANTS

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- 2004-2005: Coordination of a law and economics research project on “*Individualized Remunerations*”, for IRES and CFC-CGE.
- 2003 – 2005: Participation in a research contract for the French Ministry of the Environment on “*Concession contracts for water services*” (coordination: François Salanié, INRA, Toulouse).
- 2003 – 2006: Participation in a research grant from the French Ministry of Research (ACI) on “*Globalisation and Governance*” (coordination: Jean-Marc Siroën, Université Paris Dauphine)
- 2000 – 2001: Bourse Lavoisier, from the French Ministry of Foreign Affairs.
- 1998 – 2000: Allocataire de Recherche, grant for PhD students from the Ministry of Research.
- 1997: Grant from the Education Abroad Program of the University of California.

## PRESENTATIONS IN CONFERENCES AND SEMINARS

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Presentations by co-authors or as discussant are not mentioned. Invited conferences are denoted by \*.

### Conferences

- European Association of Law and Economics (EALE)*, Roma, September 16-18, 2009.
- IMEBE workshop*, Grenade, April 2-4, 2009.
- Amsterdam Center for Law and Economics (ACLE) workshop*, Amsterdam, March 5-6, 2009.
- World Congress of the *International Association for Research in Economic Psychology (IAREP)* and of the *Society for Advancement of Behavioral Economics (SABE)*, Rome, September 3-6, 2008.
- European Association of Research in Industrial Economics (EARIE)*, Toulouse, September 4-6, 2008.
- \* *CRESSE (Competition and Regulation) annual conference*, Anavyssos, July 4-5, 2008.
- \* *CLEEN Workshop*, Norwich, June 11-14, 2008.
- European Association of Research in Industrial Economics (EARIE)*, Valencia, September 6-9, 2007.
- European Association of Environmental and Resources Economics (EAERE)*, Thessalonica, June 27-30, 2007.
- \* *European School in New Institutional Economics (ESNIE)*, Cargèse, May 21-25, 2007.
- Econometric Society European Meeting (ESEM)*, Vienna, August 24-29, 2006.
- European Economic Association (EEA) Annual Meeting*, Vienna, August 24-29, 2006.
- Latin America and the Caribbean Economic Association (LACEA)*, Paris, October 27-29, 2005.
- European Association of Research in Industrial Economics (EARIE)*, Porto, September 1-4, 2005.
- European Economic Association (EEA) Annual Meeting*, Amsterdam, August 24-27, 2005.
- Conference in Tribute to Jean-Jacques Laffont*, Toulouse, June 30 – July 2, 2005.

*Journées de l'AFSE*, Clermont-Ferrand, May 19-20, 2005.

\* *Paris I Workshop*, Auctions in Public Procurement, Paris, April 15-16, 2005.

\* *ENCORE Workshop*, The Economics of Collusion, Amsterdam, 1-2 April 2005.

*ACLE Conference*, Remedies and Sanctions in Competition Policy, Amsterdam, 17-18 February 2005.

*North America Summer Meeting of the Econometric Society (NAMES)*, Brown, 17-20 June 2004.

*ESRC conference*, Competition Policy for International Markets, Toulouse, 17-18 October 2003.

*European Economic Association (EEA) Annual Meeting*, Stockholm, 19-25 August 2003.

*North America Summer Meeting of the Econometric Society (NAMES)*, UCLA, 20-23 June 2002.

*CSAE Annual Conference*, St Catherine College, Oxford, 18-19 March 2002.

\* *CEPR / ESRC Conference on Industrial Organization*, London, 1 November 2001.

*Econometric Society European Meeting (ESEM)*, Lausanne, 29 August- 2 September 2001.

*European Economic Association (EEA) Annual Meeting*, Lausanne, 25-29 August 2001.

*North America Summer Meeting of the Econometric Society (NAMES)*, Maryland, 21-24 June 2001.

*Econometric Society World Congress (ESWC)*, Seattle, 11-16 August 2000.

*Jamboree ENTER*, UCL, London, 18-21 January 2000.

### **Invited seminars**

*Paris X – Nanterre*, Law and Economics seminar, 2009.

*Amsterdam*, ACLE, 2008.

*Norwich*, University of East Anglia, Economics Department seminar, 2008.

*Norwich*, Center for Competition Policy seminar, 2008.

*Rotterdam*, Erasmus University, 2007.

*Cergy-Pontoise*, Microeconomics Workshop, 2005.

*Paris Dauphine*, ACI-ONG, 2004.

*Paris I*, ATOM, 2004.

*US Department of Justice*, Antitrust Division, 2004.

*Cergy-Pontoise*, Département d'Economie, 2003.

*Oxford*, Economics Department, 2003.

*Milan*, IGIER and Centro Studi Luca d'Agliano, 2003.

*Antwerp*, Department of Economics, 2003.

*Toulouse*, Lunch Seminar, 2003.

*Cambridge*, Faculty of Economics and Politics, 2002.

*Cambridge*, Department of Applied Economics, 2002.

*UC Berkeley*, Economics Department Development Seminar, 2001.

*Indiana University*, Bloomington, Microeconomic Seminar, 2000.

*UC Berkeley*, Agricultural and Resource Economics Department Seminar, 2000.

*Toulouse*, Lunch Seminar, 2000.

*Toulouse*, 'Competition Policy' Workshop, 1999, 2000, 2002.

### **TEACHING**

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*Ecole Nationale des Ponts et Chaussées* (2004)

Regulation Theory

(Master)

*Norwegian School of Economics* (2002)

Competition Policy

(MBA)

▪ *Université Bordeaux 4* (2006-2010)

Preparation to the competition for University professorship in French-speaking African countries (CAMES) (Lecturers)

- |                                   |                     |
|-----------------------------------|---------------------|
| Incentives Theory                 | (Doctoral students) |
| Advanced Microeconomics           | (Graduates)         |
| Public Economics                  | (M2)                |
| Development Microeconomics        | (M2)                |
| Financial Microeconomics          | (M2)                |
| Incentives and Information Theory | (M1)                |
| Organization Theory               | (Undergraduates)    |
- *Université Paris Dauphine* (2003 – 2005)
    - Development Finance
    - Competition Policy
    - Incentives Theory
    - Industrial Organization
    - Microeconomics
  - *Cambridge University* (2001 – 2003)
    - Organizations and Development
    - Development Economics
    - Regulation in Developing Countries
    - Mathematics for Economists.
  - *Fitzwilliam College, Cambridge* (2001 – 2003)
    - Microeconomics ;      Development Economics;      Mathematics for Economists.
  - *University of California, Berkeley* (2001)
    - Mechanism Design and Agency Theory (2<sup>nd</sup> year Graduates).

- Lecturing and tutoring in the Preparation for the ‘concours d’Agrégation’ for Higher Education in Francophone African Countries (CAMES), IEP Bordeaux, 2006-2009.
- Creation and organization of the Microeconomics Seminar, Université Paris Dauphine, 2004-2005.
- Member of the Board of Fitzwilliam College, 2001-2003.
- Member of the Examinations Council for 3rd year undergraduate students at the Faculty of Economics, Cambridge, 2001- 2003.
- Member of the Committees for 2<sup>nd</sup> year graduate students Field Exams at U.C. Berkeley, 2001 : Field Exam in *Institutions*, with Oliver Williamson, and Field Exam in *Economic Theory* with Robert Anderson and Leo Simon.